

PERSEUS

DISTRIBUTION

Sales Client
Returnable Discount Schedule
RDC Accounts (US only)
Current as of July 1, 2011

***PBG Discount Schedule**

A&E Home Entertainment
Architecture/Interiors Press
Bella Distribution (Beanpole Books, Bella Books,
Bold Strokes Books, Brisk Press, Enlightenment
Press, Hillside Press, Intaglio Publications, Magnus
Books, Spinsters Ink & Tiny Satchel Press)
BenBella Books
Black Dog Publishing UK
Bowtie Press
Easton Studio Press
Encounter Books
Geddes Group
Hoberman Collection
Innova Publishing
Joy Berry Enterprises
Kennel Club Books
Interweave Press
Lifetime Media
Magic Carpet Books
Newmarket Press
Pear Press, PVG & Pearson Venture Group
Plata Publishing
Rat Press
Rich Press
Seven Publishing
The New Press
The Story Plant
Waterside Publishing
Worldmedia
WS Publishing Group
***See PBG website for Retail and Wholesale
Terms of Sale**

47% FOB

Burlyman Entertainment

49% FOB

Abbeville Press
Food First Books
Harvard Business Review Press (hc & tp)
Planeta Publishing

50% FOB

Regnery Publishing

51% FOB

Delano Greenidge Editions
Firebrand Books
Park Avenue Publishing (CA)

51% FOB Cont'd

Revolution Publishing
Rugged Land
Sensei Publications
Skills for Life
Warwick Publishing

52% FOB

Gambit

52% Free Freight

AudioGO (BBC AudioBooks America)

How to Order

Fax: (800) 351-5073 Email: orderentry@perseusbooks.com
EDI: Perseus supports EDI and PUBNET ordering.
Phone: (800) 343-4499
Mail: 1094 Flex Drive, Jackson, TN 38301
Hours: Monday-Friday 7:30AM-4:00PM CST

Minimum Shipment Value

Perseus Client titles combine with PBG imprint titles to reach \$100 (invoice value) shipment minimum. Orders held until min is reached.

Payment Terms

Net 30 Days, based on date of shipment. Title passes at point of shipment.

Claims

All claims must be filed within 60 days of receipt of related shipment.

Credit

Shipments will be made to all accounts in good credit standing, as determined by the Accounts Receivable Department.

Freight Policy

If your account is set up to ship freight collect, you are not eligible for free freight. Please contact customer service if you want to change your status.

Return Address, Conditions

All returns should be sent to: Perseus Distribution, 193 Edwards Drive, Jackson, TN 38301. Returns must include a packing list with full title and ISBN for each shipment. Returns must be in clean, saleable condition. Perseus reserves the right to refuse credit for returned product in unsaleable condition. Active titles are returnable from 90 days after publication date or invoice date. Contact Customer Service for a complete returns policy.

Coop

Coop is available for per title consideration. Contact your rep for info

Non-Returnable Terms

To learn more about non-returnable terms, please contact your sales rep.