

PBG, PGW, CBSD & PD (Selected)
U.S. Wholesale Terms of Sale: Returnable
 Effective July 1, 2011



PERSEUS
 DISTRIBUTION

Participating Publishers

Basic Books, Basic Civitas, Da Capo Press, Perseus Books, PublicAffairs, Westview Press, Running Press, Running Press Mini Editions, Running Press Kids, Avalon Travel, Seal Press, Nation Books, Vanguard Press, Weinstein Books, Beast Books. All PGW client publishers. All CBSD client publishers. Select PD clients follow these terms (others have their own set of terms). For more information and an updated list of the client publishers, please visit www.pgw.com, www.cbsd.com and www.perseusdistribution.com.

How To Order

Phone: (800) 343-4499
Fax: (800) 351-5073
Email: orderentry@perseusbooks.com
Mail: 1094 Flex Drive, Jackson, TN 38301
Hours: Monday-Friday 7:30 AM – 4:00 PM CST

EDI

Perseus supports EDI ordering and is a PUBNET partner. Contact your Sales Representative for more information about EDI ordering.

Order Minimum

You will need to order 20 combined units per order to achieve full discounts. An order of less than 20 combined units will receive a 40% discount. All active titles from the publishers listed on this document will be affected. Short discount titles will receive their applicable discount, but will also combine to meet minimums.

Freight Policy

All formats and publishers listed on this document ship free freight on outgoing orders, with the carrier and standard routing controlled by Perseus. Those customers who request orders ship via any other delivery method, including collect, will pay the full freight charges.

Payment Terms

Net 90 Days, based on date of shipment. Title passes at point of shipment.

Claims

All claims involving a shipment must be filed within 30 days of receipt of that shipment.

Credit

Shipments will be made to all accounts in good credit standing, as determined by the Perseus Accounts Receivable Department.

Return Address, Conditions

All returns should be sent to: Perseus Distribution, Attn: Returns, 193 Edwards Drive, Jackson, TN 38301. Returns must include a packing list with the full title and ISBN13 for each shipment. Freight on returns are the sole responsibility of the account (COD will be rejected), as well as anytime returns are sent back to the account, for whatever reason. Accounts requesting credit for returned product must have purchased those titles directly from Perseus on Returnable terms of sale. Returns must be in clean, saleable condition (e.g. no stickers, tears, bent jackets, scuffs, etc.). Returned titles must be from a publisher that Perseus represents; for those publishers we no longer represent, returns will be allowed ONLY during the announced period. POD and Limited Edition titles are always sold Non Returnable and as such, Perseus will reject credit for their return. Titles are returnable ONLY 90 days after publication date, or 90 days after the invoice date for available titles, whichever comes last. Once titles are declared out of print by public notice, accounts have 180 days to return. Perseus will accept front stripped paperback cover returns ONLY on those paperbacks denoted by an "S" in the triangle found on the back cover. Calendars are returnable through April 30th of the calendar's year. Perseus reserves the right to refuse any returns which have not met our requirements in full, and Perseus cannot be held responsible for that return, reserving the right to destroy said returns. Contact Customer Service for our complete Return Policy.

Wholesale Discounts

All discounts are off the invoiced list price.

Adult Formats

Hardcover	49%
Trade Paperback	50%
Mass Market	55%

Children's Formats

Hardcover	50%
Paperback	50%
Merch	55%

Other Formats

Computer Titles	55%
Mini Editions	55%
Audiobooks	55%
Video	55%
Journal	55%
Test Prep	55%
Blank Book/Notecards	55%
Calendar	60%
Promotional	55%
Library Editions	35%
Short Discount	25%
Professional	35%
Limited Editions (NR)	40%
Maps	60%
Christmas Cards	50%
Agency	25%
CBSD Short Paper	35%
CBSD Arthouse (NR)	50%
PDR Network	
1-24 Units	30%
25 or More Units	40%

NR = Non Returnable Titles

Coop Advertising

Perseus, PGW, CBSD and PD offer individual coop advertising plans. Contact your Sales Representative for details.

Nonreturnable Terms

Perseus, PGW, CBSD and PD offer a nonreturnable wholesale discount. Contact your Sales Representative for details.

Vendor Compliance Chargebacks

Perseus will not pay nor accept vendor non compliance fee's, assessments, allowances, etc. related to fulfillment processing, returns processing or shipping, etc. All purchase orders are accepted and shipped subject to the terms and conditions of the Perseus Terms of Sale.